

CAP

Competitive Allowance Program 2025 Home Medical Equipment Contract July 2024

Blue Cross and Blue Shield of Kansas, Inc. (BCBSKS) appreciates our partnership and recognizes the importance of having an extensive network of high-quality providers. As such, we invite you to maintain your contracting status for 2025. If that is your intent, no action is necessary as your contract only requires notification to BCBSKS in the event you wish to discontinue contracting status for 2025.

We have published information regarding changes to our policy memos and our reimbursement for the 2025 contract period. We have given careful consideration to these changes with an eye toward not only maintaining the breadth and depth of our provider network to which our members have grown accustomed, but also delivering on 1) Improving our members' health care experience; 2) Improving the health of our members; and 3) Affordability – Better managing the total cost of care our members receive.

But that's not easy to do. It's not easy because our health care system is a tremendously complex mix of hospitals, doctors, nurses, drug companies, device manufacturers, and others, all of whom want to both contribute to making care better and be paid well for their efforts.

What makes it especially hard is that the bulk of our costs go to the people who need care the most. Those who unquestionably need the care include people with metastatic cancer, multiple chronic conditions, victims of traumatic accidents, babies born prematurely, just to name a few. There are ways to make this care less expensive, but we must do so thoughtfully and with compassion.

Doing all this work – covering as many Kansans as possible, giving them a great experience, and making care affordable – is challenging. It takes a lot of smart, committed, hard-working people, a robust tech stack, and substantial financial resources to make it happen. What's more, it does our members no good if we're here one day and gone the next. They want us to be here for a long time. Thank you for your support and active participation in joining us on our journey to help make health care more affordable for Kansans. We are confident we can make meaningful progress through our partnership with our network providers.

Please review all materials immediately, as the 2025 contracting deadline of September 3, 2024, is fast approaching. If you have questions regarding any information contained in our 2025 policy memos and reimbursement document publication, please contact your Professional Relations representative or Provider Network Services (see table on page 1 of the CAP Report for contact information).

Your continued contracting status is important to BCBSKS, our members, and many of your patients. If for any reason you feel unable to continue your contract, please call me (Doug Scott, 785-291-8831) to discuss your concerns. Then, if you still feel you cannot accept this contract offering and choose to terminate your provider agreement for 2025, you must send signed correspondence postmarked or electronically submitted no later than midnight, September 3, 2024, to Doug Scott, Director of Professional Relations, cc480D2, 1133 SW Topeka Blvd., Topeka, KS 66629 or electronically to doug.scott@bcbsks.com. We hope you choose to remain in the BCBSKS family and continue bringing the highest quality health care to our members at a competitive cost.

Sincerely,



Douglas R. Scott
Director, Professional Relations